

For immediate release

Stephensons selects Lexis Visualfiles, Zylpha and SOS to overhaul its case management system

LONDON, U.K., 06 June 2016 – The national law firm, Stephensons Solicitors LLP, is deploying the legal workflow and case management system <u>Lexis</u> <u>Visualfiles</u> ; along with a suite of add-on modules for document bundling and portal integrations from <u>Zylpha</u>; and legal accounting software, <u>SOS</u>. Spearheaded by LexisNexis Enterprise Solutions, a technology provider who works in partnership with customers to help transform legal services; this market-leading combination of systems will provide Stephensons with a modern technology platform for business operation and continuous innovation. Nearly 400 users will access this combined solution across the firm's offices and practice areas.

"As we move into the next phase of our development, the commoditisation of legal services makes automation of business processes indispensable," commented Ann Harrison, Chairwoman at Stephensons. "Business efficiency and improved profitability are vital and this combination of technology will enable us to deliver a better service for our clients as a matter of routine. We are excited by this prospect and it has genuinely enthused our firm".

Post an intensive selection process, Stephensons chose the Visualfiles, Zylpha and SOS legal technology trio for the flexibility it will offer the firm for the future.

Stephensons is automating its standard business processes to become more efficient in the way the firm operates. All front-end activity, from matter inception through to completion, will be undertaken using Visualfiles. The firm will be able to create new applications, which are unique to Stephensons, with ease while constantly making incremental improvements to meet the demands of the ever-changing market place. This capability is facilitated by the powerful Visualfiles SDK suite, which offers rapid application development capabilities.

The firm is combining the file management capabilities of Visualfiles with Zylpha's electronic document bundling solution to achieve the desired document management functionality. Stephensons is creating an environment of operational efficiency and regulatory compliance by integrating Visualfiles with SOS Connect practice management. The three solutions will automate and streamline the way in which the business operates and simplify the documentation processes. The technology will also enable the firm to improve the customer journey.

"Visualfiles, Zylpha and SOS are a proven combination with many firms already successfully using it," said Andy Sparkes, General Manager at LexisNexis Enterprise Solutions. "This deployment will enable Stephensons to evolve the business at pace with market developments and even stay a step ahead for competitive advantage. The beauty of Visualfiles is that it integrates with third party systems, and so places minimal limits on firms that want to deploy other technologies immediately or in the future. Firms can truly optimise their investment in Visualfiles."

Lexis Visualfiles is the most widely used legal workflow and case management system in the UK, with more than 26,000 registered users in firms ranging from five to over 1,000 employees. It is a proven, flexible and powerful entity-based system that allows firms to control their business processes. The solution's unique rapid application development capabilities empower organisations to customise the system to easily and quickly accommodate new market developments and changing business requirements. New functionality is continuously being built in Visualfiles to support user experience, management reporting, rapid application development and systems integration.

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About LexisNexis Legal & Professional

LexisNexis® Legal & Professional is a leading global provider of content and technology solutions that enable professionals in legal, corporate, tax, government, academic and non-profit organisations to make informed decisions and achieve better business outcomes. As a digital pioneer, the company was

the first to bring legal and business information online with its Lexis® and Nexis® services. Today, LexisNexis Legal & Professional harnesses leading-edge technology and world-class content to help professionals work in faster, easier and more effective ways. Through close collaboration with its customers, the company ensures organisations can leverage its solutions to reduce risk, improve productivity, increase profitability and grow their business. LexisNexis Legal & Professional, which serves customers in more than 175 countries with 10,000 employees worldwide, is part of RELX Group, a world-leading provider of information and analytics for professional and business customers across industries.

As a leading provider of software platforms, LexisNexis® Enterprise Solutions (<u>www.lexisnexis-es.co.uk</u>) works with customers to drive productive, efficient and reliable business decisions. Its solutions include Lexis® Visualfiles™, for case management and workflow; Lexis® InterAction®, a customer relationship management tool; and LexisOne™, an enterprise resource planning solution powered by Microsoft Dynamics® AX.

About **Zylpha**

Headquartered in Southampton, Zylpha is an innovative specialist offering tools for the legal profession including:

- Secure electronic document production and delivery.
- Court Bundling.
- Integration with the MOJ Portal.
- Links to agencies for AML and Identity Verification.

The company, which was founded by Tim Long its CEO, has won widespread acclaim in both the legal and local government sectors for its systems that transform secure communications for court and case management bundles.

About Solicitors Own Software

Solicitors Own Software (SOS) design software to underpin business process management in mid-tier firms and larger organisations:

- Integrated practice and matter management
- Highly tailorable case management
- Pre-defined workflow templates for all main legal work types
- Powerful legal accounts
- Built-in CRM and marketing functionality
- Comprehensive reporting and flexible KPI tools
- Hosting and subscription options

SOS aims to help progressive legal businesses compete more effectively in the new legal era by:

- Streamlining operational performance to reduce costs
- Improving client care, retention and referrals
- Helping lawyers deliver legal services more efficiently
- Mitigating risk and adhering to <u>regulations</u> with more confidence

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