

### Lexis® Visualfiles® for Conveyancing

In a fast paced and dynamic conveyancing market you need to be agile, responsive and efficient to succeed.

### Lexis® Visualfiles® puts you in control.

The proven system of choice for top residential conveyancers, LexisVisualfiles puts you in control. Delivering the flexibility, efficiency and automation of process and document production that empowers you to meet client needs and adapt to market demands and opportunities.



# The solution for top conveyancers

Visualfiles is the solution of choice for the UK's leading conveyancing operations, utilised by many of the market's most successful firms including the top three conveyancers by transactional volume. Designed to streamline the conveyancing process from quotation to completion, Visualfiles offers proven functionality to support all levels of activity and its automation capabilities and flexibility help you maximise profit margins and stay ahead in this competitive market.

### Automate processes for increased efficiency

Increase productivity and quality by guiding users through the conveyancing lifecycle from quotation to completion with proven workflows and automation. Consistent processes and single data entry reduces errors and delivers common standards of service, whilst centralised data flows through to documents and emails for complete accuracy of communications.

Ensure important tasks, deadlines and compliance requirements are not overlooked with failsafe checks, reminders and escalation facilities.

### Improve insight for fast decisions

Real-time views of key information within Visualfiles provide management insight to drive further improvements. Drill-down dashboards and reports deliver team and individual performance, profitability and lifecycle information to aid fast decision making.

### Adapt rapidly to stay ahead

Visualfiles helps you get up and running quickly with ready-made conveyancing

workflows; but the market and your business is constantly evolving and to stay ahead of your competitors you need a solution that can adapt to meet the changing needs. The extensive Visualfiles toolkit enables you to modify and add your own unique, innovative processes and applications to gain the competitive edge, with proven scalability to manage the highest volumes of work.

## Integrate with the services you need

With the increasing drive to electronic sharing, Visualfiles delivers the integration capabilities you need to connect seamlessly with online providers. From searches and forms (including LexisSmart Forms) to easy online submissions via the Land Registry's Electronic Document Registration Services (eDRS), Visualfiles helps you streamline your processes and fully exploit the cost savings.

### Sue Brown, Managing Partner at O'Neill Patient Solicitors LLP

"We have been using Lexis Visualfiles for over 15 years for our conveyancing practice and over this time, the solution has helped us to turn the operation into a volume business. The biggest benefit of Visualfiles is that it facilitates incremental business efficiency. The developmental capability and automation within Visualfiles allow us to develop new, business and quality control processes in-house. We are endlessly tweaking the system to boost efficiency gains. We have also integrated the platform with the Land Registry and according to data released, we are consistently in the top three of all legal practices in England and Wales in terms of volumes of applications sent to the Land Registry. All of this cumulatively reduces the administrative burden on our fee earners, allowing them more time to interact with clients. Visualfiles is a great platform for a conveyancing business."

#### Kyle Peddie, Chief Executive at Your Conveyancer

"Visualfiles will future proof our business. The solution is inherently scalable, and a proven leader in the conveyancing market, which is a key requisite for a volume business such as ours. We will be well poised to benefit from the up turn in the economy. Furthermore, the customisability of Visualfiles 2014 is exceptional. This capability is critical for us as we don't use off the shelf applications in our business – all our applications are unique, which is what gives us our competitive advantage in the market."

#### Paul Tennant, IT Director at myhomemove

"We thoroughly investigated all the major case management solutions on the market before making our decision. Visualfiles 2014 came up trumps as a proven, modern system that can robustly scale in line with our ever multiplying business transactions. It also provides us with the capability to further develop and customise the solution to meet our changing business needs. In fact, it is the lowest risk/highest reward option – as is realistically possible with any technology investment."

#### Scott Harding, Partner at Poole Alcock

"Visualfiles will deliver immediate benefits and provide a fantastic platform for our future ambitions. It will automate the labour-intensive, administrative tasks in our conveyancing business, freeing up staff and lawyers to focus on client-related activity, customer service delivery and growing the operation."

#### For more information

To find out more about **Lexis Visualfiles**, and to discuss your company's specific business requirements, please email **marketing@lexisnexis.co.uk.** or call **+44 (0) 1132 262 065** to speak to a LexisNexis Enterprise Solutions consultant.