LexisNexis® Client Advising Services

At LexisNexis®, we know that business success requires a continuing partnership between supplier and client. Innovative technology and world-class helpdesk support are only part of the story.

That's why we offer free-of-charge Client Advising Services to customers of our CRM, practice management and workflow tools like Axxia, dna®, InterAction®, Redwood, SolCase, Streamline® and Visualfiles.

Led by experienced professionals, who have worked on both the client and supplier sides, our Client Advising Service is designed make sure you derive maximum business benefit from your investment with LexisNexis. It will help you to:

- Increase the value received from your LexisNexis solutions
- Benefit from best practices adopted by similar businesses
- Develop strategies and business cases for investment, development and deployment of key business support technology
- Win hearts and minds by developing a greater understanding about how your solutions can support your business goals
- Identify training needs and devise appropriate training programmes
- Influence the LexisNexis future product roadmap

"The recently launched Client Advising Service is a much welcomed development. I am impressed by the team's dedication and commitment to providing realistic answers to everyday problems"

SNR Denton

LexisNexis®

Enterprise Solutions

What our clients say

"The Client Advising Service is great as there is always a known contact who is willing to listen and offer guidance and advice. Our Client Advisor keeps in touch and lets us know what is happening with future developments"
Simmons & Simmons

"I think the KSIs are great and made us realise how much we were doing ... and what we needed to consider for the future"
Shoosmiths

"The complementary LexisNexis Client Advising Service is a useful advisory service. The KSI feedback will assist us in future planning to ensure we use our CRM system to its full potential"
Lamport Bassitt

Client Advisors

Our Client Advisors have many years of combined experience delivering business solutions in the UK and abroad. They draw on their experience and on industry best practice to help you develop clear strategies that support your business goals. And they identify solutions that are tailored to your needs, using the appropriate technology and people.

Independent Advice

Client Advisors provide objective advice that helps you to get the most out of your investments and meet your business challenges. They will also keep you updated on LexisNexis product versions and roadmaps to assist with future business planning.

User and Focus Group

Our client advisors work with relevant special interest groups, gather and share best practices and provide the valuable insights that drive the development of your solutions.

Innovative Tools

Depending on your LexisNexis solutions, our Client Advisors have a range of tools to help you realise the value of your investment. These include:

- Key Success Indicator audits
- Return on Investment audits
- Strategy templates to align software solution use to business goals
- Benefits presentations for professionals
- Continuing education programmes
- Annual deployment and subscription reviews
- Best practice guidelines

For more information

If you would like to know more then please contact us at client.advising@lexisnexis.co.uk