



LexisNexis Formalises Long-term Relationship with Zylpha

Customers to benefit from formal partnership between secure document systems supplier and point solution developer

LONDON, 01 August 2013 – LexisNexis® Enterprise Solutions (www.lexisnexis-es.co.uk), a leading provider of content and technology solutions, today announced a formal partnership with [Zylpha](http://www.zylpha.com) (www.zylpha.com), a specialist developer of legal and secure document bundling solutions that integrate with and are complementary to Lexis® [Visualfiles®](#), the U.K.'s leading rapid development legal and case management system.

The partnership formalises the relationship that LexisNexis and Zylpha have enjoyed for a number of years in delivering solutions to Visualfiles and SolCase clients. LexisNexis has successfully introduced Zylpha to a number of customers who have additional, specific requirements that sit outside Visualfiles and SolCase's core platform functionality. Using Zylpha's applications, Visualfiles and SolCase customers have been able to cost effectively make substantial improvements to their business processes with the knowledge that the solutions meet LexisNexis quality standards.

"We have a long standing relationship with Zylpha as a result of a strong joint customer base," said Nigel Williams, Lexis Visualfiles Product Manager at LexisNexis Enterprise Solutions. "Formalising this partnership allows us to work closely together to quickly identify and devise complementary solutions to meet our customers' evolving business needs, especially in today's rapidly changing market. Zylpha's core capability lies in developing applications for those customers where secure electronic communication and document bundling is critically important. The Zylpha products complement our solutions greatly, whilst at LexisNexis we remain focused on developing the bigger, strategic and long-ranging Visualfiles platform functionality in order to deliver broader solutions required by legal services providers across the sector."

Zylpha offers a wide range of applications, integrations and services. These include: Court and document bundling, secure document transfer, integrations with the Ministry of Justice's Road Traffic Accident claims portal, electronic document verification and online AML identity verification solutions.

"We welcome this formal partnership," commented Paul Hinchliffe, Managing Partner at leading personal injury and aviation claims specialist firm, Bott & Co. "Zylpha's products are tailor-made to work with Visualfiles technology. A formal agreement between the two organisations will enable a better flow of ideas and thoughts to jointly identify future applications to meet our business needs. We are maximising our investment in the platform by extending its functionality in this manner."

Tim Long, Managing Director of Zylpha, added, "Given the LexisNexis focus on Visualfiles and its influence in the legal market, this partnership reflects our successful relationship to date in meeting the needs of LexisNexis customers. It will allow us to work even more closely together as we develop new forward thinking solutions that address clients' business challenges. We are looking forward to developing the relationship with LexisNexis further over time."

Lexis® Visualfiles® is the most widely used legal case and matter management system in the U.K., with more than 25,000 registered users in firms ranging from five to over 1,000 employees. It is a proven, flexible and powerful entity-based system that allows firms to control their business processes today; and its unique rapid application development capabilities empower organisations to customise the solution to easily and quickly accommodate new market developments and changing business requirements.

About LexisNexis Legal & Professional

LexisNexis® Legal & Professional (www.lexisnexis.com) is a leading global provider of content and technology solutions that enable professionals in legal, corporate, tax, government, academic and

non-profit organisations to make informed decisions and achieve better business outcomes. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. Today, LexisNexis Legal & Professional harnesses leading-edge technology and world-class content, to help professionals work in faster, easier and more effective ways. Through close collaboration with its customers, the company ensures organisations can leverage its solutions to reduce risk, improve productivity, increase profitability and grow their business. Part of Reed Elsevier, LexisNexis Legal & Professional serves customers in more than 100 countries with 10,000 employees worldwide.

As a leading provider of software platforms, LexisNexis® Enterprise Solutions works with customers to drive productive, efficient and reliable business decisions. Its solutions include Lexis® Visualfiles® for case and matter management; Lexis® Redwood Analytics® for business intelligence and budgeting software and services; Lexis® InterAction® a leading client relationship management (CRM) solution; and Nimbus (codename) its firm-wide business management system powered by Microsoft Dynamics® AX.

About Zylpha (www.zylpha.com)

Headquartered in Southampton Zylpha is an innovative specialist in Legal Process Automation Tools including secure electronic court and document production and delivery. The company, which was founded by Tim Long its MD, has won widespread acclaim in both the legal and local government sectors for solutions which transform the development and secure communications for electronic court bundles. Zylpha solutions include Court and document bundling, secure document transfer, integrations with the Ministry of Justice's Road Traffic Accident claims portal, electronic document verification and online AML identity verification solutions

###

Media Contacts:

Vidushi Patel
PR Consultant
T : +44 (0)7958 474 632
E : vidushi@taguspr.co.uk

Michelle Gunter
Head of Marketing
LexisNexis Enterprise Solutions
T: +44(0)7826 531233
E : michelle.gunter@lexisnexis.co.uk