

Media Alert 08 January 2015

Your Conveyancer Selects Lexis[®] Visualfiles[™] 2014 to Future-proof Growth

Your Conveyancer, Scotland's only volume conveyancing services firm dedicated solely to the financial services and property sectors, is implementing Lexis® Visualfiles[™] 2014 from LexisNexis® Enterprise Solutions. A next generation legal workflow and case management system, Visualfiles 2014 will underpin Your Conveyancer's continued growth and enable it to continuously refine its online offering to enhance customer service.

Visualfiles 2014 will substantially boost Your Conveyancer's ability to efficiently handle high volumes of conveyancing transactions in response to growing market demand. Already, the firm handles over 12,000 annual conveyancing transactions. In addition to the traditional conveyancing operation, Visualfiles 2014 will also enable Your Conveyancer to introduce new business applications in response to market and customer opportunities. Visualfiles 2014 provides a rich and powerful software toolkit that supports both simple user-led development as well as integration with industry standard .NET technologies that make it easy to rapidly create new business solutions. The modern and intuitive Microsoft Office style user interface of Visualfiles 2014 will greatly enhance the user experience for the nearly 60 users at the firm.

"Visualfiles 2014 will future-proof our business," explained Kyle Peddie, Chief Executive at Your Conveyancer. "The solution is inherently scalable, and a proven leader in the conveyancing market, which is a key requisite for a volume business such as ours. We will be well-poised to benefit from the up-turn in the economy. Furthermore, the customisability of Visualfiles 2014 is exceptional. This capability is critical for us as we don't use off-the-shelf applications in our business – all our applications are unique, which is what gives us our competitive advantage in the market."

Your Conveyancer is a longstanding user of the Visualfiles platform. This upgrade to Visualfiles 2014 is part of a larger technology refresh at the firm. The firm has stayed with Visualfiles as it is a proven and reliable technology that has stood the test of time. Today, according to the HM Land Registry statistics, more than 60 percent of conveyancing transactions in the UK's 10 largest conveyancing firms are undertaken in Visualfiles.

Nigel Williams, Visualfiles Product Manager at LexisNexis Enterprise Solutions, said, "We are seeing tremendous interest from the conveyancing sector in Visualfiles 2014 because the solution is well suited for high volume transaction environments, and offers ultimate customisation flexibility. In addition, as a technology, Visualfiles is extremely resilient and our ongoing, long-term commitment to the platform provides confidence to firms. We have a wide ranging product roadmap that will ensure that Visualfiles will always remain a contemporary offering."

Lexis Visualfiles is the most widely used legal workflow and case management system in the UK, with more than 26,000 registered users in firms ranging from five to over 1,000 employees. It is a proven, flexible and powerful entity-based system that allows firms to control their business processes. The solution's unique rapid application development capabilities empower organisations to customise the system to easily and quickly accommodate new market developments and changing business requirements.

About LexisNexis Legal & Professional

LexisNexis[®] Legal & Professional (<u>www.lexisnexis.com</u>) is a leading global provider of content and technology solutions that enable professionals in legal, corporate, tax, government, academic and non-profit organisations to make informed decisions and achieve better business outcomes. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. Today, LexisNexis Legal & Professional harnesses leading-edge technology and world-class content, to help professionals work in faster, easier and more effective ways. Through close collaboration with its customers, the company ensures organisations can leverage its solutions to reduce risk, improve productivity, increase profitability and grow their business. Part of Reed Elsevier, LexisNexis Legal & Professional serves customers in more than 100 countries with 10,000 employees worldwide.

As a leading provider of software platforms, LexisNexis[®] Enterprise Solutions (<u>www.lexisnexis-es.co.uk</u>) works with customers to drive productive, efficient and reliable business decisions. Its solutions include Lexis[®] Visualfiles[™], for case management and workflow; Lexis[®] InterAction[®], a customer relationship management tool; and LexisOne[™], an enterprise-grade business management solution powered by Microsoft Dynamics[®] AX.

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