

LexisNexis Enterprise Solutions Partners with tmgroup to Offer Market Leading Conveyancing Data and Search Platform to Lexis® Visualfiles™ Customers

Partnership in keeping with LexisNexis Enterprise Solutions' philosophy to integrate Visualfiles with the best third-party technologies for customers

LONDON, U.K., 03 October 2018 – [LexisNexis® Enterprise Solutions](#), has added another partner to its network of third-party applications for Lexis® Visualfiles™. Integration with tmconvey, the UK's leading conveyancing data and search platform from [tmgroup](#), will offer Visualfiles' customers the choice of using one of the most innovative property search services on the market. Backed by nearly 20 years' experience in offering solutions to the UK property market, tmconvey has processed over 15 million searches, which is more property searches delivered to conveyancers than any other provider.

“This partnership represents the coming together of two proven, best of breed conveyancing solutions to meet the evolving needs of the market,” Nigel Williams, Product Manager for Visualfiles at LexisNexis Enterprise Solutions, said. “Visualfiles is used by organisations across many industry sectors and we enter into partnerships within each sector to facilitate the best technology choices for our customers. Visualfiles is designed as an open solution to offer ultimate flexibility to our customers – both in terms of third-party software that they can integrate Visualfiles with and additional functionality they want to adopt. Our approach delivers extensive customisability for our customers.”

Conveyancing firms interested in integrating Visualfiles with tmconvey have two options. tmconvey can be pre-loaded in the Visualfiles Conveyancing Accelerator providing rapid access to a comprehensive suite of conveyancing workflows – from quotation and instruction through to linked sale and purchase, re-mortgage and transfer of equity. Alternatively, customers can adopt tmconvey as a stand-alone solution that can be plugged into their existing Visualfiles application. Both options allow firms to automate key parts of the search request process and ensure intelligent exchanges of information between Visualfiles and tmconvey.

The time and cost efficiency delivered by automating and streamlining the search request process enables conveyancers to deliver a better service to customers and significantly improves margins in this price sensitive sector.

“Visualfiles and tmconvey are both industry-leading platforms used by conveyancers across the UK, and we have many customers in common” Joe Pepper, Chief Executive Officer at tmgroup commented. “We are therefore delighted to be able to offer this integrated solution, reducing the amount of data entry required, and making time for our customers.”

Lexis Visualfiles is the most widely used legal workflow and case management system in the UK, with more than 30,000 registered users in firms ranging from five to over 1,000 employees. It is a proven, flexible and powerful entity-based system that allows firms to control their business processes. The solution's unique rapid application development capabilities empower organisations to customise the system to easily and quickly accommodate new market developments and changing business requirements. New functionality is continuously being built in Visualfiles to support user experience, management reporting, rapid application development and system integration, including with LexisOne™, an enterprise-grade business management system that is built on Microsoft Dynamics 365.

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About LexisNexis® Legal & Professional

LexisNexis Legal & Professional is a leading global provider of legal, regulatory and business information and analytics that help customers increase productivity, improve decision-making and outcomes, and advance the rule of law around the world. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. LexisNexis Legal & Professional, which serves customers in more than 130 countries with 10,000 employees

worldwide, is part of RELX Group, a global provider of information and analytics for professional and business customers across industries.

As a leading provider of software platforms, LexisNexis® Enterprise Solutions (www.lexisnexis-es.co.uk) works with customers to drive productive, efficient and reliable business decisions. Its solutions include Lexis® Visualfiles™, for case management and workflow; Lexis® InterAction®, a customer relationship management tool; and LexisOne™, an enterprise resource planning solution that is built on Microsoft Dynamics 365.

About tmgroup

As a leading IT solutions provider, tmgroup are the experts in innovative solutions that enable simplification and automation across the breadth of the property transaction. tmgroup's customers extend to conveyancing solicitors, mortgage lenders, estate agents and developers.

Key services include:

- **tmconvey:** Property searches are an integral part of tmconvey, along with insurance and risk management tools. With its simple, integrated design, it cuts the time and effort it takes to complete the conveyancing transaction.
- **tmconnect:** tmconnect is a cloud based transactional hub, providing a joined up workflow for estate agents, mortgage lenders and conveyancers to access and share transactions securely.
- **mio:** mio is a sales progression and communication tool created by property experts for property experts. It speeds transactions forward, reduces fall-through rates, and helps estate agents win more business.

tmgroup also recently acquired a majority share in Conveyancing Data Services (CDS) – a conveyancing search provider with over 100 years' combined experience within the property search market.

The company has 140 employees and is headquartered in Swindon. For more information, visit www.tmgroup.co.uk. If you have any questions or would like additional information or interviews, please contact Megan Jones on megan.jones@tmgroup.co.uk

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